

TRIDENT MICROFIN PRIVATE LIMITED

formerly (ANNAPURNA FINANCIAL SERVICES PRIVATE LIMITED)

**D No:11-8-15, MIG 33, Shree Sai Arcade, 1st&2nd Floors, Saroor Nagar,
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Operational Highlights for the Month of December 2009

(Rs in ,000)

Particulars	Dec-09	
A. Client Information		
Total No. of clients	140,630	
No. of active clients	127,061	
No. of active groups	31,416	
No. of centers	9,353	
B. Disbursement Status		
Total No. of loan accounts	25,851	
Total No. of loan accounts During FY*1	129,703	
Total disbursement amount	276,944	
Total disbursement amount FY*1	1,337,482	
Cumulative No. of loan accounts	267,285	
Cumulative disbursement amount	2,391,222	
Average loan size*1	8.95	
C. Portfolio Quality		
Outstanding loan amount	1,011,153	
No. of outstanding loan accounts	161,769	
Principal Recovery	131,722	
Repayment rate (%)	99.95	
Portfolio at risk (%)	0.049	
D. Coverage		
State Name	Total Outstanding	No. of Clients
1. Andhra Pradesh	809,636	100,822
2. Maharashtra	201,518	26,239
No. of Districts	13	
No. of Branches	50	
No. of Villages/Slums	1,239	
E. Revenue Status		
Membership fee**	1,706	
Membership fee*1	7,130	
Loan Processing Fee**	8,308	
Loan Processing Fee*1	40,124	
Admin charges for insurance **	4,295	
Admin charges for insurance *1	23,349	
Interest**	17,671	
Interest *1	104,807	

F. Staff Yield Information	
Total No. of staff	304
Total No. of managerial staff	35
Total No. of field staff	269
Total No. of CRO's	166
Client to field staff ratio	472
Client to CRO ratio	765
Client to total staff ratio	418
Outstanding to field staff ratio	3,759
Outstanding to total staff ratio	3,326

*1 Since April 1, 2009 (Indian Fiscal Year)

** During the Month