

TRIDENT MICROFIN PRIVATE LIMITED

formerly (ANNAPURNA FINANCIAL SERVICES PRIVATE LIMITED)

**D No:11-8-15, MIG 33, Shree Sai Arcade, 1st&2nd Floors, Saroor Nagar,
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Operational Highlights for the Month 28th February 2010

(Rs in ,000)

Particulars	Feb-10	
A. Client Information		
Total No. of clients	172,203	
No. of active clients	156,591	
No. of active groups	36,943	
No. of centers	10,766	
B. Disbursement Status	Rs,000	
Total No. of loan accounts**	29,680	
Total No. of loan accounts During FY*1	182,403	
Total disbursement amount **	307,347	
Total disbursement amount FY*1	1,831,748	
Cumulative No. of loan accounts **	310,319	
Cumulative disbursement amount	2,888,565	
Average loan size*1	9.31	
C. Portfolio Quality		
Outstanding loan amount	1,243,767	
No. of outstanding loan accounts	186,422	
Principal Recovery **	134,808	
Principal Recovery *1	1,055,685	
Repayment rate (%)	99.92	
Portfolio at risk (%)	0.08	
D. Coverage		
State Name	Total Outstanding	No. of Clients
1. Andhra Pradesh	990,503	122,181
2. Maharashtra	253,264	34,410
No. of Districts	16	
No. of Branches	55	
No. of Villages/Slums	1,635	
E. Revenue Status		
Membership fee**	2,124	
Membership fee*1	10,495	
Loan Processing Fee**	9,220	
Loan Processing Fee*1	54,949	
Admin charges for insurance **	5,602	
Admin charges for insurance *1	32,363	
Interest**	17,794	

Interest *1	139,151
F. Staff Yield Information	
Total No. of staff	365
Total No. of managerial staff	37
Total No. of field staff	328
Total No. of CRO's	208
Client to field staff ratio	477
Client to CRO ratio	753
Client to total staff ratio	429
Outstanding to field staff ratio	3,792
Outstanding to total staff ratio	3,408

*1 Since April 1, 2009 (Indian Fiscal Year)

** During the Month