

TRIDENT MICROFIN PRIVATE LIMITED

formerly (ANNAPURNA FINANCIAL SERVICES PRIVATE LIMITED)

**D No:11-8-15, MIG 33, Shree Sai Arcade, 1st&2nd Floors, Saroor Nagar,
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Operational Highlights for the Month of January 2010

(Rs in ,000)

Particulars	Jan-10	
A. Client Information		
Total No. of clients	152,286	
No. of active clients	137,070	
No. of active groups	32,894	
No. of centers	9,752	
B. Disbursement Status		
	Rs,000	
Total No. of loan accounts**	18,600	
Total No. of loan accounts During FY*1	152,598	
Total disbursement amount **	222,340	
Total disbursement amount FY*1	1,567,330	
Cumulative No. of loan accounts **	280,659	
Cumulative disbursement amount	2,689,184	
Average loan size*1	9.58	
C. Portfolio Quality		
Outstanding loan amount	1,072,357	
No. of outstanding loan accounts	164,068	
Principal Recovery **	128,544	
Principal Recovery *1	920,255	
Repayment rate (%)	99.93	
Portfolio at risk (%)	0.07	
D. Coverage		
State Name	Total Outstanding	No. of Clients
1. Andhra Pradesh	858,880	108,183
2. Maharashtra	213,476	28,887
No. of Districts	14	
No. of Branches	53	
No. of Villages/Slums	1,329	
E. Revenue Status		
Membership fee**	1,219	
Membership fee*1	8,359	
Loan Processing Fee**	5,642	
Loan Processing Fee*1	45,788	
Admin charges for insurance **	3,411	
Admin charges for insurance *1	26,782	
Interest**	16,377	

Interest *1	121,209
F. Staff Yield Information	
Total No. of staff	352
Total No. of managerial staff	38
Total No. of field staff	314
Total No. of CRO's	204
Client to field staff ratio	437
Client to CRO ratio	672
Client to total staff ratio	389
Outstanding to field staff ratio	3,415
Outstanding to total staff ratio	3,046

*1 Since April 1, 2009 (Indian Fiscal Year)

** During the Month