

TRIDENT MICROFIN PRIVATE LIMITED

formerly (ANNAPURNA FINANCIAL SERVICES (P) LTD.)

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Operational Highlights for the month of July 2009

Particulars	Jul-09	
A. Client Information		
Total No. of clients	104,722	
No. of active clients	90,645	
No. of active groups	20,302	
No. of centers	7,082	
B. Disbursement Status		
Total No. of loan accounts*1	14,781	
Total disbursement amount*1	133,927	
Cumulative No. of loan accounts	164,397	
Cumulative disbursement amount	1,380,881	
Average loan size*1	8.40	
C. Portfolio Quality		
Outstanding loan amount	500,817	
No. of outstanding loan accounts	100,578	
Repayment rate (%)	100	
Portfolio at risk (%)	0	
D. Coverage		
State Name	Total Outstanding	No. of Clients
1. Andhra Pradesh	438,240	79,727
2. Maharashtra	62,577	10,918
No. of Districts	10	
No. of Villages/Slums	875	
E. Revenue Status		
Membership fee*1	639	
Loan Processing Fee	4,018	
Admin charges for insurance	2,429	
Interest	10,016	
F. Staff Yield Information		
Total No. of staff	259	
Total No. of managerial staff	16	
Total No. of field staff	243	
Total No. of CRO's	146	

Client to field staff ratio	373
Client to CRO ratio	621
Client to total staff ratio	350
Outstanding to field staff ratio	2,061
Outstanding to total staff ratio	1,934

*1 Since April 1, 2009 (Indian Fiscal Year)