

TRIDENT MICROFIN PRIVATE LIMITED
formerly (ANNAPURNA FINANCIAL SERVICES PRIVATE LIMITED)
D No:11-8-15, MIG 33, Shree Sai Arcade, 1st&2nd Floors, Saroor Nagar,
Hyderabad - 500 035. Ph:040-23443210/211/212, Email: info@tridentmicrofin.com

Operational Highlights for the Month 30th June' 2010

(Rs in ,000)

Particulars	June/10	
A. Client Information		
Total No. of clients	225,735	
No. of active clients	202,225	
No. of active groups	47,790	
No. of centers	13,741	
B. Disbursement Status		
Total No. of loan accounts**	21,916	
Total No. of loan accounts During FY*1	50,606	
Total disbursement amount ** (Rs)	252,177	
Total disbursement amount FY*1 (Rs)	555,022	
Cumulative No. of loan accounts	391,571	
Cumulative disbursement amount (Rs)	3,754,170	
Average loan size*1	9.59	
C. Portfolio Quality		
Outstanding loan amount (Rs)	1,403,664	
No. of outstanding loan accounts	232,885	
Principal Recovery ** (Rs)	188,762	
Principal Recovery *1 (Rs)	537,325	
Repayment rate (%)	99.75	
Portfolio at risk > 30 Days (%)	0.25	
D. Coverage		
State Name	Total Outstanding	No. of Clients
1. Andhra Pradesh	1,058,985	148,353
2. Maharashtra	329,538	52,472
3. Madhya Pradesh	15,140	1,400
No. of Districts	18	
No. of Branches	70	
No. of Villages/Slums	2,368	
E. Revenue Status		
Membership fee** (Rs)	1,490	
Membership fee*1 (Rs)	3,573	
Loan Processing Fee** (Rs)	7,541	
Loan Processing Fee*1 (Rs)	16,188	
Admin charges for insurance ** (Rs)	4,613	

Admin charges for insurance *1 (Rs)	10,429
Interest** (Rs)	25,950
Interest *1 (Rs)	72,406
F. Staff Yield Information	
Total No. of staff	503
Total No. of managerial staff	57
Total No. of field staff	446
Total No. of CRO's	291
Client to field staff ratio	453
Client to CRO ratio	695
Client to total staff ratio	402
Outstanding to field staff ratio	3,147
Outstanding to total staff ratio	2,791

*1 Since April 1, 2010 (Indian Fiscal Year)

** During the Month