

TRIDENT MICROFIN PRIVATE LIMITED

formerly (ANNAPURNA FINANCIAL SERVICES PRIVATE LIMITED)

D No:11-8-15, MIG 33, Shree Sai Arcade, 1st&2nd Floors, Saroor Nagar,
Hyderabad - 500 035. Ph:040-23443210/211/212, Email: info@tridentmicrofin.com**Operational Highlights for the Month 31st May' 2010****(Rs in ,000)**

Particulars	May/10	
A. Client Information		
Total No. of clients	211,380	
No. of active clients	190,289	
No. of active groups	45,023	
No. of centers	12,981	
B. Disbursement Status		
Total No. of loan accounts**	16,399	
Total No. of loan accounts During FY*1	28,690	
Total disbursement amount ** (Rs)	174,992	
Total disbursement amount FY*1 (Rs)	302,845	
Cumulative No. of loan accounts **	369,655	
Cumulative disbursement amount (Rs)	3,501,993	
Average loan size*1	9.47	
C. Portfolio Quality		
Outstanding loan amount (Rs)	1,339,963	
No. of outstanding loan accounts	224,199	
Principal Recovery ** (Rs)	178,193	
Principal Recovery *1 (Rs)	350,898	
Repayment rate (%)	99.74	
Portfolio at risk > 30 Days(%)	0.26	
D. Coverage		
State Name	Total Outstanding	No.of Clients
1. Andhra Pradesh	1,024,750	141,718
2.Maharashtra	305,685	48,685
3.Madhya Pradesh	9,528	860
No.of Districts	18	
No.of Branches	69	
No.of Villages/Slums	2,119	
E. Revenue Status		
Membership fee** (Rs)	1,196	
Membership fee*1 (Rs)	2,145	
Loan Processing Fee** (Rs)	5,357	
Loan Processing Fee*1 (Rs)	9,265	
Admin charges for insurance ** (Rs)	3,469	
Admin charges for insurance *1 (Rs)	6,138	

Interest** (Rs)	23,757
Interest *1 (Rs)	46,864
F. Staff Yield Information	
Total No. of staff	465
Total No. of managerial staff	49
Total No. of field staff	416
Total No.of CRO's	268
Client to field staff ratio	457
Client to CRO ratio	710
Client to total staff ratio	409
Outstanding to field staff ratio	3,221
Outstanding to total staff ratio	2,882

*1 Since April 1, 2009 (Indian Fiscal Year)

** During the Month