

TRIDENT MICROFIN PRIVATE LIMITED

formerly (ANNAPURNA FINANCIAL SERVICES PRIVATE LIMITED)

**D No:11-8-15, MIG 33, Shree Sai Arcade, 1st&2nd Floors, Saroor Nagar,
Hyderabad - 500 035. Ph:040-23443210/211/212, Email: info@tridentmicrofin.com**

Operational Highlights for the Month of November 2009

(Rs in ,000)

Particulars	Nov-09	
A. Client Information		
Total No. of clients	125,106	
No. of active clients	112,875	
No. of active groups	28,251	
No. of centers	8,630	
B. Disbursement Status		
Total No. of loan accounts	20,225	
Total No. of loan accounts During FY*1	107,621	
Total disbursement amount	217,666	
Total disbursement amount FY*1	1,060,442	
Cumulative No. of loan accounts	241,423	
Cumulative disbursement amount	2,114,182	
Average loan size*1	8.76	
C. Portfolio Quality		
Outstanding loan amount	866,033	
No. of outstanding loan accounts	146,125	
Principal Recovery	104,061	
Repayment rate (%)	100	
Portfolio at risk (%)	0	
D. Coverage		
State Name	Total Outstanding	No. of Clients
1. Andhra Pradesh	701,631	91,249
2. Maharashtra	164,402	21,626
No. of Districts	12	
No. of Branches	39	
No. of Villages/Slums	1,174	
E. Revenue Status		
Membership fee**	1,252	
Membership fee*1	5,427	
Loan Processing Fee**	6,530	
Loan Processing Fee*1	31,813	
Admin charges for insurance **	3,274	
Admin charges for insurance *1	19,064	
Interest**	14,035	
Interest *1	87,112	

F. Staff Yield Information	
Total No. of staff	285
Total No. of managerial staff	36
Total No. of field staff	249
Total No. of CRO's	170
Client to field staff ratio	453
Client to CRO ratio	664
Client to total staff ratio	396
Outstanding to field staff ratio	3,478
Outstanding to total staff ratio	3,039

*1 Since April 1, 2009 (Indian Fiscal Year)

** During the Month