

Trident Microfin Private Limited

BALANCE SHEET AS ON 31st December 2009

(Amounts in thousands of INR)

	UNAUDITED As at 31-12-2009	UNAUDITED As at 30-09-2009	AUDITED As at 31-03-2009
I - Sources of Funds			
1) Shareholders Funds :			
a) Capital	"A"	86,793	86,793
b) Reserves and surplus	"B"	152,476	121,371
2) Loan Funds :			
a) Secured Loans	"C"	802,975	266,964
b) Unsecured Loans	"D"	70,000	30,000
3) Deffered Tax Liabilities / (Asset):		-103	156
<u>TOTAL SOURCE OF FUNDS</u>		1,112,141	505,284
II - Application of Funds			
1) Fixed Assets :			
a) Gross Block :	"E"	14,865	9,217
b) Less Accumulated Depreciation :		4,052	1,716
c) Net Block :		10,813	7,501
d) Capital Work-in-Progress :		0	0
Total Fixed Assets :		10,813	7,501
2) Intangible Assets :			
a) Gross Amount :	"F"	36,468	36,468
b) Less Accumulated Amortisation :		14,117	5,647
c) Net Amount :		22,351	30,821
3) Investments		500	0
4) <u>Current assets, loans and advances</u>			
a) Cash and Bank Balances	"G"	102,185	58,873
b) Other Assets	"H"	17,870	2,121
c) Loans and Advances	"I"	1,010,166	422,515
Less: Provision against standard assets	"J"	7,596	3,165
Net Loans and Advances		1,002,570	419,350
Total Current Assets, loans and advances		1,122,625	480,344

Less: Current liabilities and provisions

"K"

a) Current liabilities

23,933	20,084	8,634
20,215	12,785	4,748

b) Provisions

Total Current Liabilities and provisions

44,148	32,869	13,382
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Net Current Assets

1,078,477	726,941	466,962
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TOTAL APPLICATION OF FUNDS

1,112,141	759,856	505,284
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For and on behalf of the Board

P Kishore Kumar
Director

Shilpa Sudhakar
Director

Place:

Hyderabad

Date:

23.01.2010

PROFIT OR LOSS ACCOUNT FOR THE PERIOD 01-04-2009 TO 31-12-2009

(Amounts in thousands of INR)

	Schedule	UNAUDITED	UNAUDITED	AUDITED
		For the period 01-04-2009 to 31-12-2009	For the half ended 30-09-2009	For the year ended 31-03-2009
<u>INCOME</u>				
Interest Income	"L"	103,076	56,969	50,866
Fee Income (Loan processing, Membership etc)	"M"	65,378	33,489	25,782
Other income	"N"	2,475	1,614	545
TOTAL INCOME		170,929	92,072	77,193
<u>EXPENDITURE</u>				
Employee Costs	"O"	28,396	17,878	21,470
Administrative Expenditure	"P1"	12,073	7,334	11,443
Financial Expenses	"Q"	57,357	27,708	20,062
Insurance for Loan clients	"R"	11,646	6,098	4,152
Depreciation on Fixed Assets	"E"	2,336	1,263	1,650
Amortisation on Intangible Assets	"F"	8,470	5,647	5,647
Provision against standard assets	"J"	4,431	1,807	3,165
Loss on sale of asset	"P2"	0	0	16
Loan written off	"S"	0	0	0
TOTAL EXPENSES		124,709	67,735	67,605
Profit / (loss) before Tax		46,220	24,337	9,588
Provision for Income Tax		15,692	8,262	4,327
Provision for Fringe Benefit Tax		0	0	225
Deferred Tax		-258	231	101
Profit / loss after Tax		30,786	15,844	4,935
Prior period adjustments		0	0	-1,882
Transfer to statutory reserve		6,157	3,961	987
Balance brought forward from pervious year		2,920	2,920	853
Balance Carried forward to balance sheet		27,549	14,803	2,919
Basic and diluted earnings per share of face value of Rs.10 each (Rupees) - for the period For and on behalf of the Board		3.55	1.83	1.23

P Kishore Kumar **Shilpa Sudhakar**

Director **Director**

Place: Hyderabad

Date: 23.01.2010

AMOUNTS IN INR

Particulars	UNAUDITED	UNAUDITED	AUDITED
	For the period 01.04.2009 to 31.12.2009 Rs.	For the half year ended 30.09.2009 Rs.	For the year ended 31.03.2009 Rs.

SCHEDULE "A"**SHARE CAPITAL****Authorised:**

Equity Share Capital (9,300,000 Equity Shares of Rs. 10/- each)	93,000,000	93,000,000	93,000,000
Prefrence Share Capital (1,70,000 Preference Shares of Rs.100/- each)	17,000,000	17,000,000	17,000,000
TOTAL	110,000,000	110,000,000	110,000,000

Issued Subscribed & Paid up:

Equity Share Capital (8,679,267 Equity Shares of Rs.10 each fully paid up; pervious year 272,700 equity shares of Rs.10 each fully paid up)	86,792,670	86,792,670	86,792,670
Prefrence Share Capital (Nil Preference shares; previous year 162525 preference shares of Rs.100 fully paid up)	0	0	0
TOTAL	86,792,670	86,792,670	86,792,670

SCHEDULE "B"**RESERVES AND SURPLUS**

Share Premium	117,186,830	117,186,830	117,186,830
Integrated Protection Fund	595,531	277,271	279,068
Opening Balance (01.04.2009)	279,068		
Take over from Maxwealth Trust			
Less: Adjustment for member death	(108,900)		
Add: Excess claims not passed to members	207,563		
Closing Balance (31.12.2009)	595,531		
Statutory Reserve under section 45IC of RBI Act, 1934	7,144,032	4,947,563	986,653
Opening Balance (01.04.2009)	986,653		
Add: Transfer from current year profit	6,157,379		
Closing Balance (31.12.2009)	7,144,032		

General Reserve	27,549,823	14,803,036	2,920,305
Opening Balance (01.04.2009)	2,920,305		
Add: Earnings during the year after appropriations	30,786,897		
Less: Transfer to statutory reserve	6,157,379		
Closing Balance (31.12.2009)	27,549,823		
TOTAL	152,476,216	137,214,700	121,372,856

SCHEDULE "C"**SECURED LOANS**

- From HDFC Bank Ltd (Term Loan)	161,020,834	129,166,666	99,104,166
- From ABN Amro Bank (Term Loan)	64,689,000	39,756,000	84,390,000
- From Axis Bank Ltd (Term Loan)	158,849,214	88,809,525	83,174,603
- From Indian Overseas Bank Ltd (Term Loan)	63,636,300	70,000,000	0
- From Union Bank of India (Term Loan)	20,000,000	20,000,000	0
- From Karnataka Bank Ltd (Term Loan)	50,000,000	50,000,000	0
- From State Bank Of Mauritius (Term Loan)	45,833,000	50,000,000	0
- From ING Vysya Bank Ltd (Term Loan)	26,250,000	30,000,000	0
- From United Bank of India (Term Loan)	50,000,000	25,000,000	0
- From Development Credit Bank Ltd (Term Loan)	32,500,000	32,500,000	0
- From Corporation Bank (Term Loan)	30,000,000	0	0
- From State Bank of Mysore (Term Loan)	100,000,000	0	0
- From HDFC Bank Ltd (Car Loan)	196,672	230,425	295,221
TOTAL	802,975,020	535,462,616	266,963,990

SCHEDULE "D"**UNSECURED LOANS**

- From Bellwether Microfinance Fund P Ltd	0	0	30,000,000
- From Manaveeya Holdings Private Limited	50,000,000	0	0
- From FWWB	20,000,000	0	0
TOTAL	70,000,000	0	30,000,000

SCHEDULE "G"**CASH & BANK BALANCES:**

Cash In hand (at corporate office and at branches):	4,323,978	6,889,125	235,435
Balance with Scheduled Banks:			
In Current Accounts	47,234,691	34,050,138	39,600,498
In Fixed deposits with various Banks (lien marked against term loans)	50,626,067	44,186,791	19,037,154
TOTAL	102,184,737	85,126,054	58,873,087

SCHEDULE "H"**INVESTMENTS**

Investment in Equity shares -Alpha Microfinance Consultants P Ltd	500,000	500,000	0
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ADVANCES AND DEPOSITS**DEPOSITS**

Telephone Deposit	15,350	15,000	13,500
Tea Vending Machine Deposit - Refundable	10,000	10,000	10,000
Rolling insurance premium - refundable deposit with Bajaj Allianz	50,000	50,000	50,000
Rental Deposit with Land Lords	748,950	621,350	535,600

ADVANCES

Prepaid Rent	0	0	3,850
Advance for RoC filing Fees	0	0	2,000
Advance to staff for expenses	3,500	37,679	0
Advance to branches for expenses	250	56,588	0
Advance to HDFC ERGO for general insurance	45,137	0	0
Advance to Kotak Mahindra - Life Insurance	25,000	0	0
Advance to HDFC Bank Ltd towards arranging loans	0	100,000	0
TDS Receivable - AY 08-09	12,203	12,203	12,203
TDS Receivable - AY 09-10	108,522	108,522	108,522
PF Refund Due - Excess amount deposited with department	(1,461)	32,820	123,839
Advance Tax - AY 2010 - 2011	10,500,000	6,800,000	0
TDS receivable - AY 2010 - 2011	69,701	52,950	0
Income Tax paid - AY 09-10	4,325,130	4,325,130	0
Advance to branches for expenses	0	0	0
Advance to Jayam Solutions - software development	211,950	635,950	0
Advance to Alliance Prosys India Limited - purchase of microsoft license	0	1,208,520	0
Bellwether Microfinance Fund P Ltd (TDS refund)	26,385	26,384	0
Interest Accrued on loans - GLW	1,672,785	1,948,198	794,350
Service Tax - Input Credit - Capital Goods	47,093	47,093	0
Service Tax - Input Credit	(0)	143,981	0
Service Tax - excess paid - to be adjusted in current year	0	0	467,514
TOTAL	17,870,495	16,232,368	2,121,378

SCHEDULE "I"
LOANS & ADVANCES TO MEMBERS:

SECURED: 0 0 0

UNSECURED:

Loan to Members under microfinance program (includes Group loan to women, crop loans to farmer groups and individual member loans) - as at 31.12.2009 1,012,848,554

Less: Portfolio Sold to DCB Ltd under buy out program as at 31.12.2009 3,020,790

Less: Portfolio classified as insurance claim due subsequent to member/spouse death

NET PORTFOLIO 1,009,827,764 662,964,048 421,993,515

LOANS & ADVANCES TO OTHERS:

UNSECURED

Staff Loans 338,613 460,140 521,981

TOTAL 1,010,166,377 663,424,188 422,515,496

SCHEDULE "J"

Provision against standard assets

Provision for bad and doubtful debts @ 0.75% of the standard assets

7,596,364 4,972,230 3,164,951

Opening Provision (01.04.2009)	3,164,951
Current period provision	4,431,413

TOTAL 7,596,364 4,972,230 3,164,951

SCHEDULE "K"

CURRENT LIABILITIES

Cash Security - deposit by members	9,217,600	7,505,400	3,585,100
Bonus payable to Managing Director	0	0	378,000
Consultancy Fee Payable	0	13,454	0
Audit Fee Payable	0	149,000	259,645
PF Employers Contribution Payable including Administrative Charges	168,948	133,710	174,682
PF Employees Contribution Payable	138,247	118,571	174,680
PF recovered from staff refundable to ex-staff	128,597	128,597	141,060
Task Force - Interiors - Payable	0	0	131,657
Salary, Conveyance and Incentive Payable	1,273,777	4,761,872	961,877
Travelling Expenses Payable	0	32,033	56,552
Professional Tax Payable	29,890	0	8,590
Insurance claim - amount received from insurer to be settled to member	1,353,600	855,000	234,000
Interest on service tax payable	6,916	6,916	6,916

TDS Payable - Task Force Interiors	0	0	65,865
TDS Payable - Professional / Consultancy Fee	7,699	7,832	48,549
TDS Payable - Bonus to Managing Director	0	0	162,000
TDS Payable - Interest On Loans	0	30,700	92,130
TDS Payable - Rent	9,270	9,270	0
TDS Payable - Others	3,102	341	18,621
TDS Payable - Salaries	35,000	45,000	49,100
Staff Mutual benefits - to be returned to staff	8,482	8,482	8,482
Service Tax Payable	911,330	722,485	0
Rent, Electricity and telephone payable	225,944	259,014	0
Creditors for Capital items - computers, office systems etc	133,051	46,000	0
Member Insurance Premium payable to Bajaj Allianz	2,304,211	1,824,562	0
Creditors for Other Expenses	312,651	41,668	0
Inter branch diff	1,161,735	0	0
Interest payable of Loans to Bank and FIs	6,502,696	3,384,311	2,076,185

Provisions

Provision for Gratuity	167,437	167,437	167,437
Provision for taxation - AY 10-11	15,691,839	8,262,223	
Provision for taxation - AY 09-10	4,328,000	4,328,000	4,328,000
Provision for taxation - AY 08-09	27,744	27,744	27,744
Fringe Benefit Tax Payable	0	0	225,123
TOTAL	44,147,766	32,869,623	13,381,994

SCHEDULE "L"**INTEREST INCOME**

Interest on Loans	103,008,107	56,927,021	50,785,363
Interest On Personal loan to Staff	68,193	41,744	80,356
TOTAL	103,076,300	56,968,765	50,865,719

SCHEDULE "M"**FEE AND COMMISSION INCOME:**

Admin Charges and Insurance	20,682,711	11,400,344	6,724,147
Loan processing Fee	37,374,748	18,301,127	15,652,911
Membership Fee	6,474,909	2,849,283	3,296,823
Income from managing securitised portfolio	845,721	937,865	108,432
TOTAL	65,378,089	33,488,619	25,782,313

SCHEDULE "N"**OTHER INCOME**

Interest on Fixed Deposit with banks	1,975,979	1,116,391	520,538
Vehicle Insurance Claim	0	0	6,598
Other Income	494,063	492,563	17,848
Miscellaneous Income	5,057	4,971	243

Suspense Account - Branch TB		(0)	
Miscellaneous Income - TB issues - Fund trf and refund		0	
Miscellaneous Income - TB issues - Control A/c		(0)	
TOTAL	2,475,099	1,613,924	545,227

SCHEDULE "O"**STAFF COST**

Staff Salaries and Incentives	27,201,106	17,582,704	20,620,368
Staff Medclaim Insurance	713,968	15,744	409,052
Staff Personal Accident Insurance	30,916	0	0
Staff Welfare Expenses	449,509	279,907	438,783
TOTAL	28,395,499	17,878,355	21,468,203

SCHEDULE "P1"**ADMINISTRATIVE EXPENSES**

Director's Remuneration	1,385,100	923,400	1,461,618
Director's Sitting Fees	15,000	15,000	0
Training and Participation Fees	48,440	0	432,197
Conveyance, Travelling, Lodging and Boarding	3,263,849	1,907,775	2,739,889
Advertisement Expenses	44,880	34,880	5,500
Business promotion expenses	41,973	33,399	0
Stamp Duty & RoC Fee	0	0	1,732,612
Security Charges	137,500	91,500	0
Rent for Office Premises	1,870,013	1,116,547	1,383,183
Gifts	0	0	94,723
Insurances	106,173	106,173	64,769
Telephone Expenses	935,333	614,637	233,895
Electricity	370,104	274,732	174,058
Postage & Courier Expenses	29,230	15,655	42,969
Internet Charges	92,468	47,078	83,628
Printing Stationery and Xerox	1,820,853	934,244	823,005
Vehicle Maintenance and Insurance	149,619	93,877	155,988
Legal and Professional Fees	642,715	598,769	994,303
Credit Rating Expenses	175,000	0	0
Books & Periodicals	24,180	16,147	14,771
Interest on car loan	18,085	12,058	39,232
Service tax	0	0	0
Interest on FBT	0	0	281
Interest on Service Tax	0	0	6,916
Office Repairs and Maintenance Expenses	642,023	351,572	526,751
Computer and Software Maintenance	103,988	69,705	387,314
Pooja and Miscellaneous	156,710	76,560	45,897
TOTAL	12,073,235	7,333,708	11,443,498

SCHEDULE "P2"**Loss on Sale of Asset**

Loss on Sale of Asset	0	0	15,763
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SCHEDULE "Q"**INTEREST EXPENSES**

Interest on Loan from Banks	44,325,600	21,549,505	15,059,220
Interest on Loan from Financial Institution	1,244,793	897,944	4,019,316
Loan Processing Fees including stamp duty on loan value	9,355,046	4,996,742	0
Loan Syndication Fees	400,000	0	0
Bank Charges including processing fees	2,031,676	263,720	983,097
TOTAL	57,357,115	27,707,911	20,061,633

SCHEDULE "R"**INSURANCE FOR LOAN CLIENTS - LIFE:**

Insurance Amount paid on behalf of members	11,489,622	6,098,024	4,151,520
Insurance settlement done from own funds	156,000	0	0
TOTAL	11,645,622	6,098,024	4,151,520

SCHEDULE "S"**LOAN WRITE OFF**

Loan out standing in respect of member death settled from own funds	22,000	37,260	1,413,600
Less: Adjusted by drawdown from Integrated protection fund reserve brought forward from The Maxwealth Trust	22,000	37,260	1,413,600
TOTAL	0	0	0

For and on behalf of the Board

P Kishore Kumar
Director

Shilpa Sudhakar
Director

Place: Hyderabad
Date: 23.01.2010

Schedule "E"

TRIDENT MICROFIN PRIVATE LIMITED

Regd Office: 2, MALVIYA ENCLAVE, M M MALVIYA ROAD, AMRITSAR, PUNJAB - 143001.

AS PER COMPANIES ACT DEPRECIATION STATEMENT FOR THE PERIOD 01-04-2009 TO 31-12-2009

PARTICULARS	GROSS BLOCK				DEPRECIATION			NET BLOCK
	Balance as on 01.04.09	Additions during the period	Deletions during the period	TOTAL as on 31.12.09	Balance as on 01.04.09	During the period	Accumulated Balance As on 31.12.2009	AS ON 31.12.2009
Air Conditioner	104150	0	0	104150	12591	9561	22152	81998
Computers and Peripherals	2617472	899943	4200	3513215	657754	670932	1328686	2184529
Motor								
Car	561230	0	0	561230	144821	80930	225751	335479
Electrical Equipments / Fittings	1131974	473751	0	1605725	126570	170082	296652	1309073
Furniture & Fixtures	4564366	1074622	0	5638988	649724	1179638	1829362	3809626
Mobile Phone	116600	30385	0	146985	108679	10813	119492	27493
Cycle	2900	0	0	2900	2900	0	2900	0
Water Dispenser	0	7593	0	7593	0	851	851	6742
Softwares	0	3148750	0	3148750	0	198596	198596	2950154
Xerox Machine	0	16952	0	16952	0	235	235	16717
Generators	118500	0	0	118500	12848	14355	27203	91297
TOTAL	9217192	5651996	4200	14864988	1715887	2335993	4051880	10813108

For and on behalf of the Board

P Kishore Kumar

Shilpa Sudhakar

Director

Director

Place: Hyderabad

Date: 23.01.2010

Particulars		As at 31.12.09 Rs.	As at 30.09.09 Rs.	As at 31.03.09 Rs.
Schedule "F" - INTANGIBLE ASSETS				
GOODWILL (refer Note 16)	Opening balance	5,821,023	5,821,023	0
	Acquired on 30/09/2008 from The Maxwealth Trust	0	0	6,467,803
Amortisation (Amortisation in 20 Quarters)		970,170	646,780	646,780
Total		4,850,852	5,174,243	5,821,023
NON-COMPETE FEE (refer Note 16)	Opening Balance	25,000,000	25,000,000	0
	Paid on 30/09/2008 (To The Maxwealth Trust)	0	0	30,000,000
Amortisation Amount (Amortisation in 12 Quarters)		7,500,000	5,000,000	5,000,000
Total		17,500,000	20,000,000	25,000,000
Grand Total		22,350,852	25,174,243	30,821,023

For and on behalf of the Board

P Kishore Kumar
Director

Shilpa Sudhakar
Director

Place: Hyderabad
Date: 23.01.2010