

▶▶ FIFTY BRANCHES IN OUR HAND.....	1
▶▶ SPURT IN BANK BORROWINGS.....	1
▶▶ O/S CROSSED RS.100CR.	1
▶▶ SRIJAN MICROFINANCE AWARDS AND FORUM	1
▶▶ FIVE QUESTIONS	2

# Trident Times

MONTHLY UPDATES OF PEOPLE AND ACTIVITIES OF TRIDENT MICROFINANCE

## **\*\*Fifty Branches in our hand\*\***

***We are at the threshold of the New Year. Trident has grown rapidly both in terms of its size and numbers- And created a history that in a very short period we crossed Rs.100 Cr. outstanding portfolio***

We are very happy to announce that we have 50 branches in our hand by the end of this calendar year. We are not resting on our laurels. We have created a history of sorts when we opened 10 branches on a single day on 21-12-09 in widely diversified areas such as *Armoor* in A.P. and *Ramtek* in Maharashtra. With this we have touched the 50-mark in branch network by December 09 itself though we had projected to reach this level by March 2010.

The list is as follows:

S.No.	Branch Name
1	Adilabad
2	Nirmal
3	Armoor
4	Nizamabad
5	Jammikunta
6	Ramtek
7	Saoner
8	Nalgonda
9	Kodada
10	Miryalaguda

On 31 Dec'09 we have celebrated our success of 50 branches and crossing Rs.100 Cr. outstanding by cutting cakes by our Managing Director Kishore Kumar Puli.



We are also happy to share that Mr. Vishwanatha Prasad, MD, Caspian Advisors and Ms. Shilpa Sudhakar, Director, Trident was attended 50th branch opening ceremony at Saoner (Maharashtra).



**Saoner Branch Opening by  
Mr. Vishwanatha Prasad, MD-  
Caspian Advisors**

## ***Spurt in bank borrowings***

FWWB sanctioned Rs.5 Cr. and has already released Rs.2 Cr., the remaining amount will be released in the first week of February 2010.

HDFC Bank additional sanction of Rs. 3.50 Cr. is already availed. Bank of India has sanctioned Rs.15 Cr. is likely to be released in the first week of January 2010. State Bank of Travancore has sanctioned Rs.10 Cr.

*In total we received Rs.33.50 Cr. sanctions in December 2009.*

## ***Our Portfolio O/S Crossed Rs.100 Cr.***

While we reported crossing of Rs.100 Cr. disbursement last month. Now we are happy to share our portfolio outstanding crossed Rs.100 Cr. by end of this year.

We have projected to reach an outstanding portfolio of Rs. 150 crore by March 2010 and we are fully confident of achieving this target well before this stipulated period.

## ***Srijan Microfinance Awards and Forum***

TRIDENT product of "Group Loans to Women – Monthly Repayments" was one of the finalisits and was bestowed with an award of recognition by *Srijan Microfinance Awards and Forum* for the year 2009 organized by *Intellectap* conducted at Mumbai on December 7, 2009.

**INSPIRATION** : *'Very little is needed to make a happy life, it is all within yourself, in your way of thinking.'* - Anonymous

Positive people are the best medicine and possibly the best vitamins to have around. They can be just what we need when we're feeling unlucky or unexcited about life. Being around those that appreciate you for who you are will bring confidence to your inner self. Try your best to avoid negative, cynical people - they will only bring you down and will make you feel like your dreams are just non-achievable thoughts. At work and in your social circle, create relationships with people you can learn from, laugh with and at all times be yourself.



## CONGRATULATIONS!

### Birthdays – January 2010

- Jan3:** Shaik Munavar (Saidabad, CRO)  
Pawan P.Nagpure (Nagpur -1, CRO)
- Jan2:** M.Pandarinath Goud (Mehdipatnam, BM)  
K.Sharada (H.O., Sr.Executive-Resource Mobilization)
- Jan3:** Prakash Tawade (Wardha, CRO)  
N. Shantha Kumari (H.O., Admin Asst)
- Jan5:** K. Srinivas (Addagutta, CRO)
- Jan6:** M. Bala Phanindra Kumar (Chennur, BM)
- Jan8:** N. Devendar (Jammikunta, CRO)
- Jan10:** M. Dayakar (Chandrapur, ABM)
- Jan12:** A. Chandra Shekar (Alwal, CRO)
- Jan13:** Durge Sagar (Nagpur -1, CRO)  
P. Mahaboob Basha (Mehdipatnam, CRO)  
R.Sivaprasad (Hinghanghat, ABM)
- Jan17:** N. Ramakrishna (Area Office, SM-Ops)
- Jan21:** A. Ramesh (Nagpur -1, UM)  
N. Sravanthi (H.O., Front Office Exec.)
- Jan25:** B.Koteswara Rao (Kushaiguda, BM)
- Jan28:** Sirapu Suresh (Manthani, CRO)



H No. 11-8-15, MIG - 33, Sri Sai Arcade,  
I & II Floor, Saroornagar, Hyderabad – 53  
Tel No. 040 2344 3210,  
Website: [www.tridentmicrofin.com](http://www.tridentmicrofin.com)  
Email: [info@tridentmicrofin.com](mailto:info@tridentmicrofin.com)

It's certainly not a good feeling when we have to pretend we are someone else just to fit in. We are given only one lifetime - so why waste it with pessimists? *Take your daily vitamins of good friends, positive coworkers and a healthy attitude.* A good laugh can make all the difference!

*As the New Year flows in .....  
May you all achieve what you aspire and  
may all your dreams come true!  
Wishing you a fulfilling  
New Year! 2010*



### Trident Operational Summary (as of Dec 31, 2009)

Clients (active)	127,061
Loan outstanding (in Rs.000)	1,011,153
Loan disbursement (in Rs.000)	2,391,222
Repayment rate	100%
Average loan size	8946
Branch (total)	50
North	29
South	21
Staff (total)	304
HO	35
Urban	93
Rural	176

### FIVE QUESTIONS FOR...

**First Lady Branch  
Manager in Trident  
Ms.K.Sujatha Rani, BM  
(Nampally Branch)**



In each issue, this feature will victimize one (un) lucky Trident staff to be subjected to a round of five questions.

1. What were you doing just before starting Trident?

**I Worked in Dwakra as  
Community Organiser**

2. What do you do in your free time?

**I like to spend time with my  
children**

3. What is your favorite movie?

**Pedarayudu (Telugu)**

4. What do you do if you won Rs.1 million on lottery?

**I use all the money for my  
husband Business expansion**

5. Tell us your experience in Trident.

**I never thought that I will become a  
BM in my life. TRIDENT has  
recognized my services and promoted  
me twice as ABM and later BM. Now  
I am a BM for Nampally Branch and I  
am very much happy here to work for  
such a reputed organization like  
TRIDENT.**

**DISCLAIMER:** Views expressed herein are solely those of the editors and do not necessarily reflect the views of the management of Trident Microfin Private Limited.

Please write to [tridentvoice@tridentmicrofin.com](mailto:tridentvoice@tridentmicrofin.com) with your feedback/ suggestions.